

YVETTE FLORES ACEVEDO CEO & PRESIDENT

LETTER FROM OUR CEO

This has been quite the successful year, which included a substantial change in leadership of both the CEO and Board Chairman positions. While there are growing pains and learning curves, the team was encouraged by the motto "How High is High" and the goal becoming a million dollar agency. The leadership team has expanded to include a Program Manager in each county, a Grants Manager, and Finance Coordinator. These roles have strengthened our presence in the community, led to partnership and collaboration, and engaged the team towards a unified vision.

For over 32 years, we have cleared the path to a child's biggest possible future. Our newest program "School to Work" went from an idea to a summer pilot program. Twenty-four youth began their journey to learn soft skills, life skills, and complete College preparation 101. Youth then

worked at a local business, while receiving a stipend from Big Brothers Big Sisters. The results were outstanding! Seventy-one percent of youth gained employment, applied to a school, received scholarships, or were accepted into their dream college. Youth stated things like "I learned the steps I need to take to reach my career" and "It has opened my eyes to financial aid and shown me the opportunities that are out there for me". Since then the program has gained tremendous momentum and has more than doubled the amount of Littles enrolled. The next class of youth achieved the following: 92% of youth took action steps toward their future that included gaining employment, earning scholarships, or are waiting to hear back about college admission! Another new program began this year, Mentoring Children of Incarcerated Parents, which engaged almost thirty youth whose parents had a history of incarceration. One hundred percent of the youth avoided the juvenile justice system while engaged with a mentor.

Our Special Events also reached new levels of success. The Taste of Martin County excelled in its second year at the Stuart Jet Center, drawing in over 700 people. The Evening to Remember and Big Tournament created much needed visibility and recognized supporters. The Santa Open Tournament grossed the highest amount in the agency's history and is embarking on its 15th year. Finally, the Bowl for Kids' Sake kicked off in a sold out event. We are members of the statewide Big Brothers Big Sisters Association of Florida, which reached peak sales of our

Florida beach scene license plates. Profits of the sale are distributed throughout Florida, and have generated a new source of revenue as we have sold over 140 in our areas. On a nationwide level, Big Brothers Big Sisters has a new look and new tools to sharpen the focus of our urgent mission. Starting October 2018, we have embraced a new logo, color, and modernization of how we look and talk.

Big Brothers Big Sisters helps children realize their potential and build their futures. And we couldn't do any of it without you. We hope you enjoy reviewing this year's success and look forward to the exiting times ahead. Together, we are Defenders of Potential.



CHAIRMAN OF THE BOARD OF GOVERNORS

Wow, what a magical transition year for our agency! As a board member of our agency for over 10 years, I have witnessed many changes! Change is good! The momentum is here now and will continue our future growth!

I am so proud of Yvette and her team for their accomplishments in continuing to drive our agency into a cohesive mentoring organization, changing the lives of our children for the better, forever in Palm Beach & Martin Counties. Yvette's team exceeded expectations in revenue, while holding expenses on par! A job well done!

RICHARD E. LEVINE BOARD CHAIRMAN

Our national standards of excellence best practices have been crafted into our agency's drive for child safety, training, match support, governance and branding. Our active board along with Yvette and her team are finding new ways for our agency's growth through partnetrships of corporations, individual donors and volunteers.

Through innovation, our team has extended our marketing and branding to entice donations and grants using social media and our newly renovated website. There, we can communicate our mission of mentoring our children locally in Palm Beach & Martin Counties through stories and photos of our Big's and Littles and the wonderful staff and volunteers who continue to show leadership in giving both monetarily and giving many hours to promote our agency.

Our events, what can I say! Just look at the results and the photos on our website! They tell a story of excitement and smiles to everyone involved. As we progress by learning from history, or driving new ideas, our continued growth depends on our staff, volunteers, donors and their drive to exceed all expectations of our children!

ACCOUNTABILITY STATEMENT

By partnering with parents/guardians, volunteers and others in the community we are accountable for each child in our program achieving:

- Higher aspirations, greater confidence, and better relationships
- Avoidance of risky behaviors
- Educational success

BOARD OF GOVERNORS

Richard Levine, Chairman, Macy's (Retired)
Glenn Hasell, Treasurer, Independent Financial Solutions
John Yudin, Counsel to the Board, Guy, Yudin & Foster, LLP
Ken Ringe, Incoming Chairman, Bayview Construction
Portia Culley, Secretary, J.P. Morgan Securities
Thea Valen Lacey, Vice Chairman, Martin County School District

MISSION

Provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever.

VISION

All children achieve

Adam Doner, Gordon & Doner
Andrew Hunt, Trustee, Andrew and Robin Philanthropic Fund
Bill Herr, DEX Imaging
Bob Schafer, Trustee, Ranger Construction
Delsa Bush, Ph. D, Past Chairman, West Palm Beach Police (Retired)
Gizelle Reyes, PNC Bank
John Hall, Advantage Ford
Joshua Heller, Gordon & Partners
Linda Mauger-Harnish, Florida Power & Light
Mark Hansen, Coldwell Banker
Mark Kieslor, Steinger, Iscoe & Green Injury Lawyers
Richard Bova, NetOne Technologies

Todd LaVogue, Advisor, The Conservatory School

OUR PROGRAMS









COMMUNITY-BASED MENTORING

COMMUNITY-BASED MENTORING IS A CORNERSTONE BIG BROTHERS BIG SISTERS PROGRAM. AN ADULT IS MATCHED WITH A CHILD, TOGETHER THEY ENGAGE IN OUTINGS AND ACTIVITIES BOTH THE BIG AND LITTLE ENJOY TOGETHER.. STUDIES SHOW THAT CHILDREN WHO HAVE ROLE MODELS ARE MORE LIKELY TO IMPROVE IN SCHOOL AND IN THEIR RELATIONSHIPS WITH FAMILY AND FRIENDS, AND LESS LIKELY TO SKIP SCHOOL OR USE ILLEGAL DRUGS OR ALCOHOL. STUDENTS WHO ARE SUCCESSFUL IN SCHOOL ARE LESS LIKELY TO DROP OUT, ABUSE DRUGS, OR COMMIT CRIMES.

MENTORING CHILDREN OF INCARCERATED PARENTS (MCIP) COMMUNITY PROGRAM IS DEDICATED TO SUPPORTING YOUTH WHO HAVE BEEN AFFECTED BY PARENTAL INCARCERATION.

SCHOOL-BASED MENTORING

HIGH SCHOOL YOUTH AND ADULTS CONTRIBUTE TO CHILDREN'S LIVES BY VOLUNTEERING AS MENTORS TO PROVIDE ONE-ON-ONE ACADEMIC SUPPORT, EMOTIONAL SUPPORT, GUIDANCE AND FRIENDSHIP. THE SCHOOL-BASED MENTORING SESSIONS INCLUDE HOMEWORK HELP AND EDUCATIONAL GAMES. ENRICHMENT ACTIVITIES ARE ALSO PROVIDED TO ENCOURAGE ACADEMIC SUCCESS, SCHOLASTIC COMPETENCY, AND SOCIO-EMOTIONAL HEALTH.

WORK-BASED MENTORING

THE SCHOOL TO WORK PROGRAM EMPOWERS HIGH SCHOOL STUDENTS FROM CHALLENGED BACKGROUNDS TO ACHIEVE COLLEGE AND CAREER SUCCESS THROUGH SKILLS TRAINING AND MEANINGFUL WORK EXPERIENCES WHILE AT LOCAL BUSINESSES FOR APPRENTICESHIPS. SCHOOL TO WORK HELPS STUDENTS IMPROVE THEIR CHANCES OF GRADUATING AND TRANSITIONING INTO THE WORKPLACE.

BIG BROTHER OF THE YEAR



The reason that I wanted to be a "BIG," was that with the help of an older person, a child could feel that they can become an "Outstanding" person. I started working with the family of four children and a single working mother from Haiti. It was decided that the younger two could use my help. My "Little" brothers and I would meet and review homework and anything else they needed. The Family was having problems getting their "Green Cards" so I helped them through this situation. They are now legal residents of this country. They were concerned about being able to stay here in the United States. Since they do not have to worry about that, they have excelled in school, employment, and everyday life. The oldest is a senior in high school with straight "A" grades and also plays basketball for the school. He requested that I accompany him to the basketball games as his "Big Brother."

CHILD BEING MENTORED:

MATCH SUPPORT SPECIALIST:

ELIMELEC MERVIL

MEGAN SCHROEDER

MENTOR:

RICHARD WERKMEISTER

BIG SISTER OF THE YEAR



"Markella is thoughtful, kind and goal oriented. I have learned that all of us can give back. One of my more memorable outings was going to the Quantum House and painting pumpkins with them a few years ago. This was memorable because while we were waiting to set up I had asked to play the piano. I was starting to play the piano when a little girl in a wheel chair came up to me and watched me. After I was done she said can I play something so she started playing something she was learning. After that she had asked me to try and teach her something. So, I taught her a song, I forgot the name of it but, I do remember her smiling and not giving up when she got a wrong note. The impact it had on me was that I was able to share my knowledge of the piano with someone else. If I had never had a Big, I would be different because I wouldn't be able to go on as many fun adventures as I do now, and I wouldn't know as much as I do now about the different activities there are, and opportunities out in Palm Beach County."

-Little Sister Rhiannon

CHILD BEING MENTORED:

MATCH SUPPORT SPECIALIST:

RHIANNON JONES

KATIE KNAPFEL

MENTOR:

MARKELLA HAYNES

TEEN BIG OF THE YEAR



CHILD BEING MENTORED: JUSTIN FRY

MENTOR: KYLA SCHELLING Ever since I was 12, I have been volunteering for different small events. I enjoyed helping out with these things, but at the same time I wanted to do something much bigger, and be able to make a large impact. One day at lunch freshman year, I saw a booth set up for Big Brothers Big Sisters, and it was the perfect opportunity that I had been hoping for. I was very excited to start, and be able to help children and actually make a large impact within my society I have grown up in my whole life.

There has been many events while volunteering for Big Brothers Big Sisters that have exemplified the impact of my two matches, but there are two in particular. I have had both of my littles matched with me for two years, and I believe it could not be a better group. One of my littles, Justin, has an unique sense of humor. One day last year, Justin opened up to me through this. He started making jokes left and right, and I started to realize that we both shared a big thing in common; humor. My other little, Micheal, I realized was a good match for me when we went on a golfing field trip last year. Micheal was very fascinated by the sport, and took a big interest in participating. I also take a large interest in golf, going to golf lessons for many years of my life. I felt like it was a bonding moment, and a great example for our matching.

Overall, this has been a great experience for me, and I am beyond grateful for the bonds I've created.

SCHOOL TO WORK PARTNER OF THE YEAR



Kim Gibbons is the human resources director at the Village of Wellington. Kim has been a great partner of the School to Work program. Over a short period of time, Kim recruited 2 business mentors including the executive director of the Village of Wellington. She adeptly rallied other departments to take part in the job shadowing aspect of the program. Kim volunteered 4 hours of her workday to teach the students about resume and cover letter writing. She performed mock interviews with the interns and everyone left there with a resume in hand. Her hard work and diligence to support the interns is commendable and her ability to work with students and support them helped to create a successful program. Many of the students stated that the workshop was their most memorable experience. Kim was also able to allow us to host our School to Work graduation at the Village of Wellington Community Center. The Village of Wellington underwrote a majority of the expenses and every student went home with a backpack for the school year filled with school supplies!



BOARD OF GOVERNORS MEETING, HOSTED BY RANGER CONSTRUCTION AND BOB SHAFER BOARD MEMBERS TALK TO "LITTLE SISTERS" CARMEN, MONICA, AND THEIR "BIG SISTER" SANDRA KANTER. VICE CHAIRMAN KEN RINGE, MARK KIESLOR, CHAIRMAN RICHARD LEVINE, VICE CHAIRWOMAN THEA VALEN LACEY, WILLIAM BEE, AND TREASURER GLENN HASELL.



BIG TOURNAMENT GAMES
GOLFERS DAN CAPEN, DOUG CAMPORA, KEN RINGE AND
MATT LAUNAY TAKE A SHOT ON THE COURSE CANNON.



SANTA OPEN WINNERS MIDDLE OF THE PACK WINNERS FRED MORLOCK, BARBARA BROWN, DAKOTA BALL, AND RICHARD LUCADAMOS.



PARTNER APPRECIATION LUNCHEON

ALAN ARMSTRONG AND BONEFISH GRILL STUART TEAM HOST LUNCHEON TO THANK BIG BROTHERS BIG SISTERS SUPPORTERS



FISHING TRIP

BARRY WEINTRAUB OF KELLER WILLIAMS REALTY, ADAM GUTMANN OF GUTMANN REALTY, AND FREEDOM BOAT CLUB OF PALM BEACH & STUART GOING ON FOURTH YEAR OF HOST MONTHLY FISHING TRIPS AND LUNCHES FOR YOUTH AND THEIR MENTORS.



MACY'S JENSEN BEACH TREASURE COAST

MACY'S TEAM ACKNOWLEDGED FOR THEIR PHILANTHROPY. GEOFF LIEBERMAN, BRUNO ROTH, ROBIN HARMON, LYDIA BADGER, EVA SANCHEZ, CAROL TUCKER, ALBERT BURZO, KAREN PANCARI, AND BEVERLY





"GOLF CART SPONSOR, JAGUAR LAND ROVER TREASURE COAST, AT THE BIG GOLF OUTING AT EAGLE MARSH COUNTRY CLUB."

An Evening to Remember
It Takes a Village



"RICHARD BOVA, NETONE TECHNOLOGIES PRESIDENT AND BIG BROTHERS BIG SISTERS BOARD MEMBER, RECEIVING THE 'RAISING CHILDREN' AWARD AT AN EVENING TO REMEMBER AT THE NATIONAL CROQUET CENTER.





"SPLIT SPONSOR, MDG ADVERTISING, PARTICIPATING IN THE 1ST ANNUAL BOWL FOR KIDS' SAKE EVENT AT CINEBOWL AND GRILLE IN DELRAY BEACH."





"BEST APPETIZER AND BEST ENTREE WINNERS, KYLE G'S, AT THE 22ND ANNUAL BIG TASTE OF MARTIN COUNTY PRESENTED BY PUBLIX SUPER MARKET CHARITIES AT THE STUART JET CENTER."





"SANTA'S SLEIGH AND HOLE-IN-ONE SPONSOR, TREASURE COAST TOYOTA, PARTICIPATING IN THE $_{15}$ TH ANNUAL SANTA CLAUS OPEN GOLF TOURNAMENT AT THE STUART YACHT & COUNTRY CLUB."



HOW FUNDS ARE USED





\$715 SUPPORTING THE MATCH

OPERATIONAL EXPENSES SUPPLIES, COMMUNICATIONS ACTIVITIES, FACILITIES, LIABILITY INSURANCE



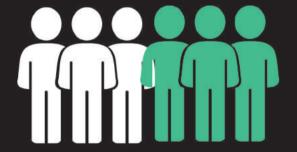


MAKING INTRODUCTIONS

\$34 LITTLE MEETS BIG



\$102 CHILD ENROLLMENT



VOLUNTEER ENROLLMENT

\$340

INQUIRY, BACKGROUND CHECKS, REFERENCE CHECKS, INTERVIEW, ORIENTATION, APPROVAL



FINANCIAL STATEMENT

BIG BROTHERS BIG SISTERS OF BIG BROTHERS BIG SISTERS OF PALM BEACH AND MARTIN

Statement of Activities for the Year Ended June 30, 2018

(with Comparative Totals for the Year Ended June 30, 2017)

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YV		2018		2017	
Support, revenue, and gains: Grant income Special events, net Contributions Interest income Total support, revenue, and gains	\$	784,204 50,692 141,908 359 977,163	\$	723,754 51,325 103,154 338 878,571	
Functional expenses: Program services General and administrative Development and fundraising Total functional expenses		842,197 73,512 14,735 930,444	<u>5</u> – 4 –	766,883 67,316 13,428 847,627	
Change in net assets Net assets, beginning of year Net assets, end of year	_	78,52 \$ 125,24	.5	\$ 78,52	

TOTAL REVENUE-\$930,444 YEARLY COST PER MATCH \$1,686

5% SPECIAL EVENTS

15% CONTRIBUTIONS

23% FOUNDATION AND OTHER GRANTS

57% GOVERNMENT GRANTS

FUNCTIONAL EXPENSES

CHILDREN SERVED IN 2018 552

8% MANAGEMENT & GENERAL

2% FUNDRAISING

90% PROGRAM SERVICES

OUR GENEROUS SUPPORTERS

\$150,000 TO \$350,000

FLORIDA DEPARTMENT OF EDUCATION
CHILDREN'S SERVICES COUNCIL OF MARTIN COUNTY

\$25,000-\$49,999

BATCHELOR FOUNDATION, INC.
CHILDREN'S SERVICES COUNCIL OF PALM BEACH COUNTY
FLORIDA DEPARTMENT OF JUVENILE JUSTICE
PALM BEACH COUNTY YOUTH SERVICES
THE JIM MORAN FOUNDATION
THE PALM BEACH POST SEASON TO SHARE DESIGNATED
THE PALM BEACH POST SEASON TO SHARE UNDESIGNATED

\$15,000-\$24,999

DEX IMAGING
SCHMIDT FAMILY FOUNDATION
SIGMA PHI EPSILON
WILLIAM AND HELEN THOMAS CHARITABLE TRUST

\$10,000-\$14,999

GLASRUD FAMILY FOUNDATION ROY A. HUNT FOUNDATION

\$5,000-\$9,999

ANDREW & ROBIN HUNT PHILANTHROPIC FUND AT THE MARTIN COUNTY COMMUNITY FOUNDATION ANTHONY FITZGERALD MACY'S ROY A. HUNT FOUNDATION TEAUMEN & GRACE FUITE FOUNDATION

EVENTS SPONSORS

ACCU-TILE CORP. OF MARTIN COUNTY
ADVANTAGE FORD
ALPHA ZETA ENTERPRISES
EDS AIR CONDITIONING
FPL
HI-TIDE BOAT LIFTS
INDEPENDENT FINANCIAL SOLUTIONS
INDIANTOWN COGENERATION
JAGUAR LAND ROVER TREASURE COAST
JENSEN BEACH PLUMBING

LAIRD SMITH
MIKE PEPTENGILL
MOTOR CARS OF STUART
OCEANS
PITTSBURGH FOUNDATION
PUBLIX SUPER MARKET CHARITIES
RICK CARROLL INSURANCE
SHARON VOLPATT
STUART PEDIATRIC DENTISTRY
WALLACE AUTOMOTIVE

\$1,300-\$4,999

ANONYMOUS

BIG BROTHERS BIG SISTERS ASSOCIATION OF FLORIDA

BYERS CHARITABLE TRUST

CLINTON FAMILY FUND

DEBOARAH PINES CERTO

FRANK BYERS

JOE AND MARGARET RICHEBOURG TEMPLE

JOSEPH LAWRENCE

NEXTERA ENERGY

RICHARD FRISBIE

SUNTRUST FOUNDATION

UNITED WAY OF PALM BEACH COUNTY

UNITED WAY SUNCOAST

IN-KIND EVENT SPONSORS

BAYVIEW CONSTRUCTION
EVENTMAKERS
FREEDOM WASTE
PHILIP DEBERARD, INJURY ATTORNEY
SOUTHERN EAGLE DISTRIBUTING
SUNBELT RENTALS
STUART JET CENTER

\$1,000 AND UNDER

AKHIL CHHABRA Alan Forst

ALEX & ANI AMAZE

AMAZON SMILE

AMERICAN LEGION AUXILIARY UNIT 65

AMERICA'S CHARITIES

ANNA HARTNIG

ANONYMOUS

AVERELL DADONE DUCHE

BARBARA BAUTE BERMAN LAW GROUP

RIII RFF

CAROLYN HORVATH Cathy Giover

CHRISTINE BANDY-HELDERMAN

CYNTHIA & PATRICK FERLAND

DAVID PITTINOS

DEBRA A. ERICKSON, P.A.

EBERST LAW FIRM, P.A.

ERIC LEVINE

FREDERICK MORLOCK

GARY & DEBRA GOTTSCHALK GINGER LILLIES MARKET, LLC

GINGER LILLIES WARKET, LU HELEN SYLVESTER

IILLLIN OTLVLOTLIN

HOFFMAN COMMERICAL GROUP

HURRICANE WINGS OF STUART, LLC

IRFRIA RANK

ICL CALIBRATION LABORATORIES

IPTCN LLC

JAMES CAMPBELL

JAMIE DAVIS

IAMIF SPOONT

JANICE STICKLES

JOHN CLARK

JP MORGAN CHASE FOUNDATION KEN DUKE AND FRIENDS INC.

KEVIN HACKETT

LASTREE LEMENE LINDA MAUGER HARNISH LISA AND ATTILIO TIRILLO

LOUIS LARSEN

LYDIAN PREFERRED CAPITAL CORPORATION

MARK KIESLOR

MHEGAN KRAVIT Monioue Ware

NETONE TECHNOLOGIES. INC.

NETWORK FOR GOOD

PATRICIA & MICHAEL SOUSA Paul leikert

PAYPAL CHARITABLE GIVING FUND

PETER & CYNTHIA GOFFIN

PINOT'S PALETTE

PLATINUM I LLC

PORTIA CULLEY Richard Levine

SMARTS TRAVEL CLUB INC.

SMITHS INTERCONNECT

OIVII IIIO IIVI ENGUNINEGI

STUART STAMP & ENGRAVING

TARGET CORPORATION

THEA VALEN LACEY

THRIVENT

TREASURE COAST EAR, NOSE, & THROAT, P.A.

UNITED WAY

UNITED WAY OF COASTAL FAIRFIELD COUNTY

UNITED WAY OF MARTIN COUNTY

WINES FOR HUMANITY LLC

YVFTTF FLORES

BOURGEOIS REAL ESTATE GROUP, INC.
COQUINA COVE APARTMENTS
DREAMMAKER BATH & KITCHEN
EDWARD JONES
GORDON & DONER
HAYNES SCAFFOLDING & SUPPLY, INC.
JACARANDA ARCHITECTURAL WOOD VENEER
JP MORGAN SECURITIES
KELLEY DECOWSKI
KEMNER CHIROPRACTIC

MARK HANSEN

MDG ADVERTISING, INC.

MOBILE DIRECT FLOORING

PALM CITY EYE CARE

PHYSICIANS CHOICE RESPIRATORY SERVICES, INC.

PROTON ENGINEERING, INC.

RAYMOND JAMES - PETER AVONDA

SOUTH FLORIDA ORTHOPAEDICS & SPORTS MEDICINE

STUART JET CENTER

TONY CASCIO

TREASURE COAST TOYOTA





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